



# PSAI Nuts and Bolts Conference

## SCHEDULE OF EVENTS

DATE/TIME	EVENT	LOCATION
<b>Wednesday, Nov 16, 2016</b>		
12:00 pm - 5:00 pm	Registration Desk Open	Fleur De Lis Foyer
7:30 am - 9:00 am	<b>Board of Directors Meeting</b> – Open to all PSAI Members	Blaine Kern A & B
9:00 am - 3:00 pm	<b>Committee Meetings</b>	See list at registration desk
3:30 pm - 7:00 pm	<b>New and Prospective Member Event</b>	Creole Queen
<b>Thursday, Nov 17, 2016</b>		
8:00 am - 10:00 am and 2:00 pm - 6:00 pm	Registration Desk Open	Fleur De Lis Foyer
9:00 am - 5:00 pm	<b>Site Visit #1: Workbox LLC - Port Allen, LA</b> <b>Site Visit #2: Throne to Go LLC/Event Restrooms - Gretna, LA</b> <i>Bus transportation from the New Orleans Downtown Marriott and lunch are included in your registration fees.</i>	Depart from Marriott Lobby
<b>Friday, Nov 18, 2016</b>		
7:30 am - 4:00 pm	Registration Desk Open	Fleur De Lis Foyer
8:30 am - 8:45 am	<b>Welcome</b>	River Bend Ballroom
8:45 am - 10:45 am	<b>Opening Keynote: How Portable Restroom Company Operators and Suppliers Can Become Invincible to Lawsuits and Save Thousands in Taxes</b> <i>Larry Oxenham, Senior Advisor, American Society for Asset Protection</i>	River Bend Ballroom
10:45 am - 11:15 am	<b>Coffee Break and Table Top Exhibits</b>	River Bend Foyer 1-2
11:15 am - 12:15 pm	<b>Topical Round Table Discussions I</b>	River Bend Ballroom
12:15 pm - 1:15 pm	<b>Lunch on Your Own</b>	
1:15 pm - 2:45 pm	<b>PSAI Training: Portable Sanitation Excellence on Work Sites</b> <i>The PSAI Training Committee will debut its newest session full of information and ideas for portable sanitation professionals and their teams.</i>	River Bend Ballroom
2:45 pm - 3:15 pm	<b>Coffee Break and Table Top Exhibits</b>	River Bend Foyer 1-2
3:15 pm - 4:00 pm	<b>Panel: Practical Solutions for Work Site Challenges</b> <i>A group of seasoned operators will share what works for them - and what you can do to improve your work site numbers.</i>	River Bend Ballroom
4:00 pm - 5:00 pm	<b>Topical Round Table Discussions II</b>	River Bend Ballroom
5:30 pm - 9:30 pm	<b>New Orleans Historical Walking Tour and Dinner*</b> <i>Join us for a relaxing evening with good food, interesting sites, and good friends. You can attend both the tour and dinner or just one. Tickets sold separately.</i>	Depart from Marriott Lobby
<b>Saturday, Nov 19, 2016</b>		
7:00 am - 2:00 pm	Registration Desk Open	Fleur De Lis Foyer
8:00 am - 12:00 pm	<b>Basic Service Technician Training: The PSAI Certification Prep Course* followed by the PSAI Certification exam</b> <i>Separate registration/fees required</i>	Fulton
8:30 am - 9:30 am	<b>Presentation: New Standards for Nonsewered Waste Systems and Implications for the Portable Sanitation Industry</b> <i>Learn what will be covered in the upcoming ISO standard, new technologies that are being developed, and the implications for the portable restroom industry.</i>	River Bend Ballroom
9:30 am - 10:00 am	<b>Presentation: Karibu Loo - Building a Portable Sanitation Business in Nairobi to Help Educate Children</b> <i>Paula Meyer, organizational founder, will represent Friends of Ngong Road, a PSAI Member company, to explain their business model and how support from the PSAI can transform lives.</i>	River Bend Ballroom
10:00 am - 10:15 am	<b>Coffee Break</b>	River Bend Ballroom
10:15 am - 11:15 am	<b>Workshop: Working with FEMA and Local Agencies for Disaster Response</b> <i>Khadijeh A. Abdullah, FEMA Region 6 Contracting Officer, will explain how your company can be part of the solution when disaster strikes.</i>	River Bend Ballroom
11:15 am - 12:15 pm	<b>Roundtable Lunch: Meet New Colleagues at this Hot Topics Roundtable Event</b> <i>Lunch is included in your registration fee.</i>	River Bend Ballroom
12:15 pm - 2:15 pm	<b>Closing Workshop: Stand Out and Win - Closing Sales When your Price is Higher</b> <i>Marc Wayshak, Sales strategist and bestselling author of "Game Plan Selling"</i>	River Bend Ballroom
2:15 pm - 2:30 pm	<b>Wrap Up and Special Announcements</b>	River Bend Ballroom

\*Separate registration and fees required