

# 2018 Annual Convention and Trade Show

## SCHEDULE OF EVENTS

DAY/TIME	EVENT	LOCATION
<b>Tuesday, March 20, 2018</b>		
2:00 pm–5:00 pm	<b>Registration Desk Open</b>	Prefunction Lobby C
8:00 am–12:00 pm	<b>Certification Commission</b>	DoubleTree Roosevelt
1:00 pm–5:00 pm	<b>Board Orientation and Planning Session</b>	DoubleTree Roosevelt
6:30 pm–9:30 pm	<b>Board Dinner</b>	Depart from DoubleTree Lobby
<b>Wednesday, March 21, 2018</b>		
7:30 am–4:00 pm	<b>Registration Desk Open</b>	Prefunction Lobby C
8:00 am–9:15 am	<b>Board of Directors Meeting—Open to all PSAI Members</b>	Convention Center C124
9:15 am–11:15 am	<b>Committee Meetings</b>	Convention Center C123 and C124
11:30 am–6:00 pm	<b>Golf Outing—Heron Lakes Golf Club</b>	Depart from DoubleTree Lobby
7:00 am–12:00 pm	<b>Truck Move In</b>	Exhibit Hall C
1:00 pm–5:00 pm	<b>Exhibitor Move In</b>	Exhibit Hall C
3:00 pm–5:00 pm	<b>New and Prospective Member Welcome: Portable Sanitation and Special Events</b>	Convention Center C123
6:45 pm–9:00 pm	<b>Past Presidents' Dinner</b>	Depart from DoubleTree Lobby
<b>Thursday, March 22, 2018</b>		
7:00 am–4:00 pm	<b>Registration Desk Open</b>	Prefunction Lobby C
7:00 am–2:30 pm	<b>Exhibitor Move In</b>	Exhibit Hall C
7:30 am–8:00 am	<b>Morning Coffee</b>	Oregon Ballroom 203
8:00 am–8:15 am	<b>Welcome</b>	Oregon Ballroom 203
8:15 am–9:15 am	<b>The 1% Windfall: How Successful Companies Use Price to Profit and Grow</b> Rafi Mohammed, bestselling author and founder, Culture of Profit, Inc.	Oregon Ballroom 203
9:15 am–10:15 am	<b>Workshop: The Art of Pricing</b> Rafi Mohammed, bestselling author and founder, Culture of Profit, Inc.	Oregon Ballroom 203
10:15 am–10:30 am	<b>Coffee Break</b>	Oregon Ballroom 203
10:30 am–11:30 am	<b>Topical Roundtable Discussions I</b>	Oregon Ballroom 203
11:30 am–12:30 pm	<b>Innovation Forum</b>	Oregon Ballroom 203
12:30 pm–2:30 pm	<b>2018 Luncheon: Annual Report to the Membership and Industry Awards</b>	Oregon Ballroom 204
2:30 pm–7:00 pm	<b>Trade Show Opening, Silent Auction Kickoff and Reception</b>	Exhibit Hall C

# 2018 Annual Convention and Trade Show

## SCHEDULE OF EVENTS

DAY/TIME	EVENT	LOCATION
<b>Friday, March 23, 2018</b>		
8:00 am–4:00 pm	<b>Registration Desk Open</b>	Prefunction Lobby C
7:30 am–8:00 am	<b>Exhibitor/Supplier Member Meeting I</b>	Convention Center C120 and C121
8:00 am–8:30 am	<b>Morning Coffee</b>	Oregon Ballroom 203
8:30 am–9:30 am	<b>Technology Solutions for Portable Sanitation</b> A panel of experts will describe two types of technology solutions that address important functions in any portable sanitation operation. Then we'll open the floor to hear from operators in attendance about technology ideas that are working for them and their lessons learned.	Oregon Ballroom 203
9:30 am–9:45 am	<b>Coffee Break</b>	Oregon Ballroom 203
9:45 am–11:45 am	<b>PSAI Training: Servicing and Maintaining Portable Sanitation Equipment</b>	Oregon Ballroom 203
11:45 am–12:30 pm	<b>Topical Roundtable Discussions II</b>	Oregon Ballroom 203
12:30 pm–1:30 pm	<b>Lunch on the Trade Show Floor</b>	Exhibit Hall C
12:30 pm–7:00 pm	<b>Trade Show Open</b>	Exhibit Hall C
4:30 pm–7:00 pm	<b>FREE Party: Celebrating the Portable Sanitation Industry</b>	Exhibit Hall C
7:00 pm–10:00 pm	<b>Trade Show Tear Down Begins</b>	Exhibit Hall C
<hr/>		
<b>Saturday, March 24, 2018</b>		
7:30 am–12:15 pm	<b>Registration Desk Open</b>	Prefunction Lobby C
8:00 am–8:30 am	<b>Exhibitor/Supplier Member Meeting II</b>	Convention Center C120 and C121
8:00 am–9:00 am	<b>Continental Breakfast</b>	Oregon Ballroom 203
8:00 am–12:00 pm	<b>PSAI Basic Service Technician Training Course and Certification Exam</b>	Convention Center C123
8:30 am–11:00 am	<b>Trade Show Tear Down Continues</b>	Exhibit Hall C
9:00 am–10:00 am	<b>Crucial Conversations: Tools for Talking when the Stakes are High</b> Mark Carpenter, Vital Smarts	Oregon Ballroom 203
10:00 am–10:15 am	<b>Coffee Break</b>	Oregon Ballroom 203
10:15 am–11:15 am	<b>Silent Danger: The Five Crucial Conversations That Drive Safety</b> Mark Carpenter, Vital Smarts	Oregon Ballroom 203
11:15 am–12:15 pm	<b>Topical Roundtable Discussions III</b>	Oregon Ballroom 203
12:15 pm–12:30 pm	<b>Closing Announcements</b>	Oregon Ballroom 203
12:45 pm–1:30 pm	<b>Board of Directors Meeting—Open to all PSAI Members</b>	Convention Center C124