



PSAI Committee Reports

April 09, 2025

CERTIFICATION COMMITTEE

Dear Board,

The Certification Commission last met on March 17th and made the following updates to the NON-SERVICE TECH CERTIFICATE PROGRAM (which will be targeting office, sales, and other non-route service driver positions):

Knowledge Domains:

- History
- Professionalism
- Operations
- Sales
- Safety

We have met with the JJN Marketing Team about the feasibility of compressing the Training Videos from the Route-Service Tech Program to an overview in some areas (i.e. details on properly servicing a unit, truck operation, vacuum pumps, etc.) while covering other areas exactly the same (i.e. customer service, professionalism, safety, etc.) for company-wide consistency.

We will be looking to recruit Subject Matter Experts (SMEs) who can watch these videos and suggest areas to compress and areas to keep the same. The SMEs would ideally be experienced operators (perhaps 4-5) along with one supplier to evaluate and suggest the areas to compress and areas to add.

Based on the suggestions from the SMEs, an additional short video will then need to be created to cover areas that would be unique to this new group of individuals that would be receiving training (i.e. possibilities would be customer complaints and collection calls)

The Certification Commission would like to add 1 member to bring the total to 5 members. This will allow for voting to never be deadlocked.

Respectfully submitted,
Jeff & Steve

EVENTS COMMITTEE

Dear Board,

The Events Committee reports the following information:

International Nuts & Bolts - Mexico - March 2026



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As the result of an extremely successful site visit to the Cancun - Playa del Carmen area of Mexico last month by Veronica, Michelle, and Houa, 2 properties were evaluated, and reports were presented to the Events Committee.

- Paradisus La Perla - an all-inclusive resort that is a 10-minute drive from the town of Playa del Carmen (approximately 35 min from Cancun Airport).

- Grand Hyatt - hotel within walking distance from Playa del Carmen (approximately 35 min from Cancun Airport)

After an informative presentation on each location, the Event Committee recommended The Paradisus. One of the deciding factors was that as an all-inclusive resort, the PSAI would have no Food & Beverage (F&B) minimum as opposed to a \$40,000 F&B minimum at the Grand Hyatt. We do suggest, however, that since this could be a new concept to members, the PSAI needs to market this in a fashion that explains that the cost will be for room and for food and beverage (perhaps showing the cost of both as opposed to one price that will be larger than for room rates only).

Convention and Trade Show - Daytona - November 4-6, 2025

We are in the process of finalizing the Keynote Speaker and Breakout Sessions. The schedule has been finalized, and we will determine both HOLLway and Roundtable Topics at our next meeting.

Respectfully submitted,
Jeff & Michelle

LEADERSHIP DEVELOPMENT COMMITTEE

Board candidate applications open this week.

MEMBERS BUSINESS SUCCESS COMMITTEE

We mainly mapped out VRT topics and dates. It was just a couple of us at the meeting, so we kept it fairly short. Wendy will be responsible for finding the moderators for the VRTs and orchestrating the prep.

STANDARDS & GUIDANCE COMMITTEE

The committee has begun work on a draft standard for portable restroom trailers. The goal currently is to get sufficiently into the draft work to demonstrate feasibility of the standard before officially submitting a PINS to ANSI to start an official timeline for creating the standard.



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SUPPLIER COMMITTEE

No updates

TRAINING COMMITTEE

No updates.